

Fact Sheet: Your Commission and Getting Paid

In Summary

Youngevity took over the payment of commissions to Distributors from 1 March 2018. This handy guide will help you understand how to earn money and when you'll get paid.

General Questions

What commission do I earn with Youngevity?

You earn commission when you sell Youngevity products (which includes the Nature Direct product range) or introduce Youngevity to others and they join your team.

When will I get paid commission? What is the commission cycle?

Weekly commission cycles are paid from Sunday thru Saturday. These are paid on the 3rd Monday after the close of the cycle. For example: Commission cycle March 4 – 10 is paid on March 26.

There is a minimum commission of \$15 for Australia payments. Anything lower will be carried over to the next earn commission cycle.

Retail commission is paid monthly. Quick Start commission is paid weekly (*see below for more information about retail commission and Quick Start commission payments*).

Where do I find my commission statements?

Go to the YGY Business Centre and login in using your Youngevity ID and password. This was emailed to you on the 22 February 2018. You will find the commission tab on top of the page in the Business Centre.

I noticed a \$2.50 processing fee on my commission statement, how can I avoid that?

There is a \$2.50 processing fee for the Australian Commission payment method. You can authorise for all of your commissions to be paid monthly if you wish to lower the amount of transaction fees in a month. Contact the New Zealand call centre on on 1800-756-467 or email nzsupport@youngevity.com to authorise this.

Where do I provide my bank details?

To ensure timely payment of your commission you need to provide the Youngevity New Zealand office with your contact and bank details. If you have not already done so, please email Penny Neal (pneal@youngevity.nz) with the following information:

Full Name:

Youngevity Customer Number:

BSB:

Account No:

My commission statement is different to the amount in my bank account? Why?

You will notice that your commission statement differs to the amount deposited in your account or on your cheque. This is due to our statement amounts being in USD and the deposits being in AUD, it will fluctuate depending on the dollar value at the time.

Retail Commission

What do you earn?

You will earn 28.5% on the dollar value should you choose to sell products at retail.

How do you earn it?

To qualify for this commission you must be at least the rank of an Associate which means you have placed a 50QV (Qualifying Volume) order in the qualifying month. This commission is paid monthly.

Quick Start Bonus

Earn Quick Start Bonus commission when you introduce new people to YGY and they purchase YGY products.

What do you earn?

You earn 30% of BV on every order that your Preferred Customer or Distributor makes in the first 30 days up to a maximum of 750 BV per person you enrol.

How do you earn it?

To qualify for this commission you must you enrol a new Preferred Customer or Distributor (aka sponsor a new distributor) and be at least the rank of a Brand Associate which means you have placed a 100QV (Qualifying Volume) order in the qualifying month. This commission is paid weekly.

Fast Start Bonus

You earn Fast Start Bonus commission each time you enrol (aka sponsor) a new Distributor and they purchase a CEO Pak or a Business Builder Pak.

What do you earn?

Earn \$100 for every new Distributor who purchases the CEO Pak. This commission is paid weekly.

How do you earn it?

Enrol a new distributor to your team and get a once-off \$100 payment!

Residual Commission

You earn commission on the business you AND your Distributors create.

What do you earn?

Commission you earn depends on your qualifying rank from Associate right up to Black Diamond Ambassador. The higher your rank the more commission you receive.

What is your qualifying rank?

If you are an **Associate** you need to make purchases equal to **50PQV** every month. You then earn 5% on the BV of your Distributor's or Preferred Customer's purchases. You will earn 5% commission on 2 levels. This means if a Distributor in your team enrolls another Distributor you will also earn 5% commission on their purchases.

Last updated April 2018

If you are a **Brand Associate** you qualify for commission payments at this rank by making YGY purchases that are at least equal to **100PQV** every month. Once qualified you'll earn 8% of the BV on any purchases your Customers and Distributors make. You will earn 8% commission on the first 2 levels of Distributors in your tree and 7% on the 3rd level of Distributors in your tree.

If you are a **Sales Associate** you qualify for commission payments at this rank by making YGY purchases that are at least equal to **150PQV** every month. Plus you need to have at least 3 personally enrolled Preferred Customers or Distributors in your team who purchase a minimum of 50 QV each month. You will then earn commission on 4 levels - 8% on the first two levels, 7% of the 3rd level and 6% on the 4th level.

If you are a **Senior Associate** you qualify for commission payments at this rank by making YGY purchases that are at least equal to **200PQV** every month. Plus you need to have at least 3 personally enrolled Preferred Customers or Distributors in your team who purchase a minimum of 100QV each month. In addition you will need to meet a Group Qualifying Volume requirement. This means that there must be a minimum total of 1,000QV on orders across your network of Preferred Customers and Distributors. When you achieve this you will earn Residual Commission on 5 levels - 8% on the first two levels, 7% of the 3rd level and 6% on the 4th and 5th level.

What about **Star Executive Ranks!!** These pay Residual Commission down to 8 levels plus you get a Car Bonus Payout and an Infinity Bonus!

What other commission can I earn?

You can also earn a **Coding Bonus** and a **Car Bonus**.

A Coding Bonus is paid upline when CEO Pak's are purchased in your organisation and you are coded the person who purchases it.

To be eligible for a coding bonus you must be at least the rank of a Sales Associate and personally CEO qualified.

You can become CEO qualified in two ways

1. Purchase a CEO Pak yourself – you are immediately qualified.
2. Purchase 500QV in personal orders over your lifespan with YGY. Once you have reached the personal volume of 500QV you will be CEO qualified.

The Car Bonus is given for any car you want! You can also use it to pay off a car loan you have now.

You start earning the Car Bonus at the first leadership rank - 1 Star Executive. You can earn from \$300 to \$1,500 for a Car Bonus depending on your rank.

To unlock the Car Bonus you need to hit one of the star ranks two consecutive months and when you hit the third month as a Star Executive you can be eligible for the car bonus*

*For the T&C's, or more information and training on Coding, Car Bonuses and Compensation Plan please check youngevityuniversity.com